Mr Manik Narayan Saha
CIO - Asia Pacific & Japan, SAP

Manik **Narayan Saha** is the CIO – Asia Pacific and Japan, for SAP. Based in Singapore, Manik leads a multinational and multicultural IT team across the Asia-Pacific region. He is overall responsible for IT related customer, business and employee engagement and oversees IT service delivery and Cloud Delivery Strategy across the APJ region.

With nearly 16 years of experience and expertise in IT strategy, business transformation, and innovation, Manik provides thought leadership on wide range of topics ranging from IT Operating Models, IT Cloud Strategy, Process Excellence and IT Driven Innovation. Showcasing how "SAP Runs SAP" in APJ, Manik provides insight about SAP's IT innovation strategy, and drives adoption of SAP solutions across various LoB's within SAP. In APJ, he and the team was awarded the IT Excellence Award for "Best Emerging Technology" in 2012 by Fairfax Media and IDC.

Previously, Manik was the Global Head of the IT Process Office at SAP. Assuming the role in November 2010, he was responsible to execute global strategic transformation initiatives at SAP Global IT and has been actively working to increase operational efficiency using processes as a key lever. As a firm believer in Design Thinking and Lean principles, his transformation efforts revolve around people, tools, and process excellence to deliver higher value to the different lines of business within SAP.

Prior to joining SAP in 2005, Manik worked for the shipping and logistics industry with PSA Corporation (Singapore). Manik has a degree in Computer Engineering from Nanyang Technological University (Singapore) and a Masters in Applied Finance from the Singapore Management University.

Synopsis:

Transforming Business with Technology

The convergence for of the SMAC+IOT stack in technology has a far reaching impact on business models. In this discussion, we will explore how business models are rapidly being re-defined with technology, and what key skills are required from technology leaders/providers/teams to stay relevant in building and operating the new business models.